Plaintiff RUBY GLEN, LLC (hereinafter, "Plaintiff") alleges as follows:

INTRODUCTION

- 1. Plaintiff was formed for the purpose of applying to the Internet Corporation for Assigned Names and Numbers ("ICANN") for the right to operate the .WEB generic top-level domain ("gTLD"). In reliance on ICANN's agreement to administer the bid process in accordance with the rules and guidelines contained in its gTLD Applicant Guidebook ("Applicant Guidebook"), Plaintiff paid ICANN a mandatory \$185,000 application fee for the opportunity to secure the rights to the .WEB gTLD.
- 2. Throughout every stage of the four years it has taken to bring the .WEB gTLD to market, Plaintiff worked diligently to follow the rules and procedures promulgated by ICANN. In the past month, ICANN has done just the opposite. Instead of functioning as a disinterested regulator of a fair and transparent gTLD bid process, ICANN used its authority and oversight to unfairly benefit an applicant who is in admitted violation of a number of provisions of the Applicant Guidebook. Even more problematic, ICANN's conduct, tainted by an inherent conflict of interest, ensured that it would be the sole beneficiary of the multi-million dollar proceeds from the .WEB auction—a result that ICANN's own guidelines identify as a "last resort" outcome.
- 3. As set forth more fully herein, ICANN has deprived Plaintiff and other applicants for the .WEB gTLD of the right to compete for the .WEB gTLD in accordance with established ICANN policy and guidelines. Court intervention is necessary to ensure ICANN's compliance with its own accountability and transparency mechanisms in the ongoing .WEB bid process.

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PARTIES

- 4. Plaintiff RUBY GLEN, LLC is a limited liability company, duly organized and existing under the laws of the State of Delaware and operated by an affiliate located in Bellevue, Washington.
- 5. Defendant INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS ("ICANN") is a nonprofit corporation, organized and existing under the laws of the State of California, with its principal place of business in Los Angeles, California.
- 6. Defendants Does 1-10 are persons who instigated, encouraged, facilitated, acted in concert or conspiracy with, aided and abetted, and/or are otherwise responsible in some manner or degree for the breaches and wrongful conduct averred herein. Plaintiff is presently ignorant of the true names and capacities, whether individual, corporate, associate, or otherwise, of DOES 1 through 10, and will amend this Complaint to allege their true names and capacities when the same have been ascertained.

JURISDICTION AND VENUE

- 7. This Court has subject matter jurisdiction over this action under 28 U.S.C. § 1332(a).
- 8. Venue is proper in this Court pursuant to 28 U.S.C. § 1391(b) and (c), in that Defendant ICANN resides and transacts business in this judicial district. Moreover, a substantial part of the events, omissions, and acts that are the subject matter of this action occurred within the Central District of California.

FACTS COMMON TO ALL CAUSES OF ACTION

A. ICANN'S FORMATION AND PURPOSE

9. ICANN is a non-profit corporation originally established to assist in the transition of the Internet domain name system from one of a single domain name operator to one with multiple companies competing to provide domain name

registration services to Internet users "in a manner that w[ould] permit market mechanisms to support competition and consumer choice in the technical management of the [domain name system]."

- 10. ICANN's ongoing role is to provide technical coordination of the Internet's domain name system by introducing and promoting competition in the registration of domain names, while ensuring the security and stability of the domain name system. In that role, and as relevant here, ICANN was delegated the task of administering generic top level domains ("gTLDs") such as .COM, .ORG, or, in this case, .WEB.
- 11. Article 4 of ICANN's Articles of Incorporation requires ICANN to "operate for the benefit of the Internet community as a whole, carrying out its activities in conformity with relevant principles of international law and applicable international conventions and local law and, to the extent appropriate and consistent with these Articles and its Bylaws, through open and transparent processes that enable competition and open entry in Internet-related markets." A true and correct copy of ICANN's Articles of Incorporation is attached hereto as Exhibit A and incorporated herein by reference.
- 12. ICANN is accountable to the Internet community for operating in a manner consistent with its Bylaws and Articles of Incorporation as a whole. ICANN's Bylaws require ICANN, its Board of Directors and its staff to act in an open, transparent and fair manner with integrity. A true and correct copy of ICANN's Bylaws are attached hereto as Exhibit B and incorporated herein by reference. Specifically, the ICANN Bylaws require ICANN, its Board of Directors, and staff to:
 - a. "Mak[e] decisions by applying documented policies neutrally and objectively, with integrity and fairness."

- b. "[Act] with a speed that is responsive to the needs of the Internet while, as part of the decision-making process, obtaining informed input from those entities most affected."
- c. "Remain[] accountable to the Internet community through mechanisms that enhance ICANN's effectiveness."
- d. Ensure that it does "not apply its standards, policies, procedures, or practices inequitably or single out any particular party for disparate treatment unless justified by substantial and reasonable cause, such as the promotion of effective competition."
- e. "[O]perate to the maximum extent feasible in an open and transparent manner and consistent with procedures designed to ensure fairness."

B. THE NEW gTLD PROGRAM AND APPLICANT GUIDEBOOK

- 13. ICANN is the sole organization worldwide with the power and ability to administer the bid processes for, and assign rights to, gTLDS. As of 2011, there were only 22 gTLDs in existence; the most common of which are .COM, .NET, and .ORG.
- 14. In or about 2011, ICANN approved the expansion of a number of the gTLDs available to eligible applicants as part of its 2012 Generic Top Level Domains Internet Expansion Program (the "New gTLD Program").
- 15. In January 2012, as part of the New gTLD Program, ICANN invited eligible parties to submit applications to obtain the rights to operate various new gTLDs, including, the .WEB and .WEBS gTLDs (collectively referred to herein as ".WEB" or the ".WEB gTLD"). In return, ICANN agreed to (a) conduct the bid process in a transparent manner and (b) abide by its own bylaws and the rules and guidelines set forth in ICANN's gTLD Applicant Guidebook ("Applicant Guidebook"). A true and correct copy of the Applicant Guidebook is attached hereto as Exhibit C and incorporated herein by reference.

- 16. The Applicant Guidebook obligates ICANN to, among other things, conduct a thorough investigation into each of the applicants' backgrounds. This investigation is necessary to ensure the integrity of the application process, including a potential auction of last resort, and the existence of a level playing field among those competing to secure the rights to a particular new gTLD. It also ensures that each applicant is capable of administering any new gTLD, whether secured at the auction of last resort or privately beforehand, thereby benefiting the public at large.
- 17. ICANN has broad authority to investigate all applicants who apply to participate in the New gTLD Program. This investigative authority, willingly provided by each applicant as part of the terms and conditions in the guidelines contained in the Applicant Guidebook, is set forth in relevant part in Section 6 as follows:
 - 8. ... In addition, Applicant acknowledges that [sic] to allow ICANN to conduct thorough background screening investigations:

. . .

c. Additional identifying information may be required to resolve questions of identity of individuals within the applicant organization; ...

. . .

- 11. Applicant authorizes ICANN to:
- a. Contact any person, group, or entity to request, obtain, and discuss any documentation or other information that, in ICANN's sole judgment, may be pertinent to the application;
- b. Consult with persons of ICANN's choosing regarding the information in the application or otherwise coming into ICANN's possession...

- 18. To aid ICANN in fulfilling its investigatory obligations, "applicant[s] (including all parent companies, subsidiaries, affiliates, agents, contractors, employees and any and all others acting on [their] behalf)" are required to provide extensive background information in their respective applications. In addition to serving the purposes noted above, this information also allows ICANN to determine whether an entity applicant or individuals associated with an entity applicant have engaged in the automatically disqualifying conduct set forth in Section 1.2.1 of the Applicant Guidebook, including convictions of certain crimes or disciplinary actions by governments or regulatory bodies. Finally, this background information is important to provide transparency to other applicants competing for the same gTLD.
- 19. Indeed, ICANN deemed transparency into an applicant's background so important when drafting the Applicant Guidebook that applicants submitting a new gTLD application are required to undertake a continuing obligation to notify ICANN of "any change in circumstances that would render any information provided in the application false or misleading," including "applicant-specific information such as changes in financial position and changes in ownership or control of the applicant."
- 20. As a further condition of participating in the .WEB Auction, ICANN required Plaintiff and other applicants to agree to a broad covenant not to sue in order to apply for the .WEB contention set (the "Purported Release"). The Purported Release applies to all new gTLD applicants and states, in relevant part:

Applicant hereby releases ICANN . . . from any and all claims by applicant that arise out of, are based upon, or are in any way related to, any action, or failure to act, by ICANN . . . in connection with ICANN's . . . review of this application. . . . Applicant agrees not to challenge . . . and irrevocably waives any right to sue or proceed in court.

21. The Purported Release is not subject to negotiation. If a potential applicant does not agree to the release, it cannot be considered for participation in the .WEB

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auction. The Purported Release is also entirely one-sided in that it allows ICANN to absolve itself of wrongdoing while affording no remedy to applicants. Moreover, the Purported Release does not apply equally as between ICANN and the applicants because it does not prevent ICANN from proceeding with litigation against an applicant.

- 22. In lieu of the rights ICANN claims are waived by the Purported Release, ICANN purports to provide applicants with an independent review process, as a means to challenge ICANN's actions with respect to a gTLD application. The IRP is effectively an arbitration, operated by the International Centre for Dispute Resolution of the American Arbitration Association, comprised of an independent panel of arbitrators. The IRP is officially identified by ICANN as an Accountability Mechanism.
- 23. In accordance with the IRP, any entity materially affected by a decision or action by the Board that the entity believes is inconsistent with the Articles of Incorporation or Bylaws may submit a request for independent review of that decision or action. In order to be materially affected, the person must suffer injury or harm that is directly and causally connected to the Board's alleged violation of the Bylaws or the Articles of Incorporation, and not as a result of third parties acting in line with the Board's action. The IRP results are advisory to the ICANN Board.

C. THE AUCTION PROCESS FOR NEW gTLDS

24. A large number of new gTLDs made available by ICANN in 2012 received multiple applications. In accordance with the Applicant Guidebook, where multiple new gTLD applicants apply to obtain the rights to operate the same new gTLD, those applicants are grouped into a "contention set." Applicants are encouraged in the Applicant Guidebook to resolve a new gTLD contention set (i.e., reach a determination as to which applicant will ultimately be assigned the right to operate the new gTLD at issue). If no other resolution occurs among the contention set members, ICANN ultimately facilitates and collects the proceeds of an auction process.

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25. Pursuant to the Applicant Guidebook, a contention set may be resolved privately among the members of a contention set or facilitated by ICANN as an auction of last resort. An ICANN auction of last resort will only be conducted when the members of a contention cannot reach agreement privately. By refusing to agree to resolve a contention set privately, one member of a contention set has the ability to force the other members, all of whom may be willing to resolve the contention set privately, to an ICANN auction of last resort.

26. For purposes of this matter, it is important to understand that the manner in which a contention set is resolved—whether by private agreement or ICANN auction—determines which entities will receive the proceeds from the winning bid. When a contention set is resolved privately, ICANN receives no financial benefit; in an ICANN auction, the entirety of the auction proceeds go to ICANN.

D. PLAINTIFF'S APPLICATION FOR THE .WEB gTLD

- 27. In May 2012, Plaintiff submitted application 1-1527-54849 for the .WEB contention set. Plaintiff also submitted with its application the sum of \$185,000—the mandatory application fee.
- 28. In consideration of Plaintiff paying the \$185,000 application fee, ICANN agreed to conduct the application process for the .WEB gTLD in a manner consistent with its own Bylaws, Articles of Incorporation, and the rules and procedures set forth in both the Applicant Guidebook and the Auction Rules, and in conformity with the laws of fair competition. Plaintiff would not have paid the \$185,000 mandatory application fee absent the mutual consideration and promises set forth above.
- 29. Plaintiff's application passed ICANN's "Initial Evaluation" process on July 19, 2013. It is an approved member of the .WEB contention set and qualified to participate in the ICANN auction process for .WEB.

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E. NDC'S APPLICATION FOR THE .WEB gTLD

- 30. On June 13, 2012, NDC submitted application number 1-1296-36138 for the .WEB contention set.
- 31. Among other things, the application required NDC to provide "the identification of directors, officers, partners, and major shareholders of that entity." As relevant here, NDC provided the following response to Sections 7 and 11 of the application:

Secondary Contact

7(a). Name

Mr. Nicolai Bezsonoff

7(b). Title

Manager

Applicant Background

11(a). Name(s) and position(s) of all directors

| Jose Ignacio Rasco | III | Manager |
|--------------------|-----|---------|
| Juan Diego Calle | | Manager |
| Nicolai Bezsonoff | | Manager |

11(b). Name(s) and position(s) of all officers and partners

| Jose Ignacio Rasco III | CFO | |
|------------------------|-----|--|
| Juan Diego Calle | | |
| Nicolai Bezsonoff | coo | |

11(c). Name(s) and position(s) of all shareholders holding at least 15% of shares

| Domain | Marketing | Holdings, | | Applicable |
|---------|-----------|-----------|-----|------------|
| NUCO LI | P, LLC | | Not | Applicable |

32. By submitting its application for the .WEB gTLD and electing to participate in for the .WEB contention set, NDC expressly agreed to the terms and

conditions set forth in the Applicant Guidebook as well as Auction Rules, including specifically, and without limitation, Sections 1.2.1, 1.2.7, 6.1 and 6.10 of the Applicant Guidebook.

- 33. The Applicant Guidebook requires an applicant to notify ICANN of any changes to its application; including the applicant background screening information required under Section 1.2.1, the failure to do so can result in the denial of an application. For example, Section 1.2.7 imposes an ongoing duty to update "applicant-specific information such as changes in financial position and changes in ownership or control of the applicant." Similarly, pursuant to Section 6.1, "[a]pplicant agrees to notify ICANN in writing of any change in circumstances that would render any information provided in the application false or misleading."
- 34. In addition to a continuing obligation to provide complete, updated, and accurate information related to its application, Section 6.10 of the Applicant Guidebook, strictly prohibits an applicant from "resell[ing], assign[ing], or transfer[ring] any of applicant's rights or obligations in connection with the application." An applicant that violates this prohibition is subject to disqualification from the contention set.
- 35. ICANN failed to investigate credible evidence supporting a determination that NDC violated each of these guidelines—evidence that it has held for over a month. Despite the urging of multiple .WEB applicants and NDC's written admissions of potentially disqualifying changes to NDC's application, ICANN continues to turn a blind eye to the direct detriment of other .WEB applicants and to ICANN's foundational duties to administer the New gTLD Program with fairness and transparency.

F. NDC'S FAILURE TO NOTIFY ICANN OF CHANGES TO ITS APPLICATION

36. On or about June 1, 2016, Plaintiff learned that NDC was the only member of the .WEB contention set unwilling to resolve the contention set in advance and in lieu of the ICANN auction.

- 37. At the time, Plaintiff found the decision unusual given NDC's historical willingness and enthusiasm to participate in the private resolution process. Overall, NDC has applied for 13 gTLDs in the New gTLD Program; nine of those gTLDs were resolved privately with NDC's agreement. The auction for the .WEB gTLD is the first auction in which NDC has pushed for an ICANN auction of last resort.
- 38. On June 7, 2016, Plaintiff contacted NDC in writing to inquire as to whether NDC might reconsider its recent decision to forego resolution of the .WEB contention prior to ICANN's auction of last resort. In response, NDC stated that its position had not changed. NDC also advised, however, that Nicolai Bezsonoff, who is identified on NDC's .WEB application as Secondary Contact, Manager, and COO, is "no longer involved with [NDC's] applications." NDC also made statements indicating a potential change in the ownership of NDC, including an admission that the board of NDC had changed to add "several others" and that he had to check with the "powers that be," implying that he and his associate on the email were no longer in control. The email communication containing these statements is set forth in pertinent part below:

From: Jose Ignacio Rasco <<u>r@straat.co</u>>

Subject: Re: .web

Date: June 7, 2016 at 11:32:17 AM EDT To: Jon Nevett <<u>ion@donuts.email</u>> Cc: Juan Diego Calle <<u>i@straat.co</u>>

Jon,

[Redacted]

Nicolai is at NSR full time and no longer involved with our TLD applications. I'm still running our program and Juan sits on the board with me and several others.

[Redacted]

Best, Jose

39. Noting that NDC's conduct and statements (a) appeared to directly contradict information in NDC's .WEB application and (b) suggested that NDC had

either resold, assigned, or transferred its rights in the application in violation of its duties under the Applicant Guidebook, Plaintiff diligently contacted ICANN staff in writing with the discrepancy on or about June 22, 2016 to understand who it was competing against for .WEB and improve transparency over the process for ICANN and the other .WEB applicants.

- 40. After engaging in a series of discussions with ICANN staff, Plaintiff decided to formally raise the issue with the ICANN Ombudsman on or about June 30, 2016; as of the filing of this Complaint, Plaintiff's most recent correspondence with the ICANN Ombudsman, dated July 10, 2016, in which it provided further information related to the statements made by NDC, remains unanswered.
- 41. At every opportunity, Plaintiff raised the need for a postponement of the .WEB auction to allow ICANN time to fulfill its obligations to (a) investigate the contradictory representations made by NDC in relation to its pending application; (b) address NDC's continued status as an auction participant; and (c) provide all the other .WEB applicants the necessary transparency into who they were competing against. It also discussed the matter with ICANN staff and the Ombudsman at ICANN's most recent meeting in Helsinki, Finland, which took place from June 27-30, 2016.
- 42. On July 11, 2016, Radix FZC (on behalf of DotWeb Inc.) and Schlund Technologies GmbH, each members of the .WEB contention set, sent correspondence to ICANN stating their own concerns in proceeding with the auction of last resort scheduled for July 27, 2016. The correspondence stated:

We support a postponement of the auction, to give ICANN and the other applicants time to investigate whether there has been a change of leadership and/or control of another applicant, NU DOT CO LLC. To do otherwise would be unfair, as we do not have transparency into who leads and controls that applicant as the auction approaches.

G. ICANN'S DECISION TO PROCEED WITH THE .WEB AUCTION

43. On July 13, 2016, ICANN issued a statement denying the collective request of multiple members of the .WEB contention set to postpone the July 27, 2016 auction to allow for a full and transparent investigation into apparent discrepancies in the NDC application, as highlighted by NDC's own statements. Without providing any detail, ICANN simply stated as follows:

Secondly, in regards to potential changes of control of NU DOT CO LLC, we have investigated the matter, and to date we have found no basis to initiate the application change request process or postpone the auction.

- 44. Contrary to its obligations of accountability and transparency, ICANN's decision did not address the manner or scope of the claimed investigation nor did it address whether a specific inquiry was made into (a) Mr. Bezsonoff's current status, if any, with NDC, (b) the identity of "several other[]" new and unvetted members of NDC's board, or (c) any change in ownership—the very issues raised by NDC's own statements.
- 45. Plaintiff was unable to learn any further information regarding the extent of the investigation undertaken by ICANN, other than it was limited to inquiries only to NDC and no independent corroboration was sought or obtained.
- 46. Despite the clear credibility issues raised by NDC's own contradictory statements, ICANN conducted no further investigation. Indeed, ICANN informed Plaintiff that it never even contacted Mr. Bezsonoff or interviewed the other individuals identified in Sections 7 and 11 of NDC's application prior to reaching its conclusion.
- 47. To be clear, the financial benefit to ICANN of resolving the .WEB contention set by way of an ICANN auction is no small matter—ICANN's stated net proceeds from the 15 ICANN auctions conducted since June 2014 total \$101,357,812. The most profitable gTLDs from those auctions commanded winning bids of \$41,501,000 (.SHOP), \$25,001,000 (.APP), \$6,706,000 (.TECH), \$5,588,888

(.REALTY), \$5,100,175 (.SALON) and \$3,359,000 (.MLS). ICANN has not yet determined what it will do with the enormous proceeds from these auctions.

H. PLAINTIFF'S REQUEST FOR RECONSIDERATION

- 48. ICANN's Bylaws provide an established accountability mechanism by which an entity that believes it was materially affected by an action or inaction by ICANN staff that contravened established policies and procedures may submit a request for reconsideration or review of the conduct at issue. The review is conducted by ICANN's Board Governance Committee.
- 49. On July 17, 2016, Plaintiff and Radix FZC, an affiliate of another member of the .WEB contention set, jointly submitted a Reconsideration Request to ICANN, in response to the actions and inactions of ICANN staff in connection with the decision set forth in the ICANN's July 13, 2016 correspondence.
- 50. The Reconsideration Request sought reconsideration of (a) ICANN's determination that it "found no basis to initiate the application change request process" in response to the contradictory statements of NDC and (b) ICANN's improper denial of the request made by multiple contention set members to postpone the .WEB auction of last resort, which would have provided ICANN the time necessary to conduct a full and transparent investigation into material discrepancies in NDC's application and its eligibility as a contention set member.
 - 51. The Reconsideration Request highlighted the following issues:
 - a. ICANN's failure to forego a full and transparent investigation into the material representations made by NDC is a clear violation of the principles and procedures set forth in the ICANN Articles of Incorporation, Bylaws and the Applicant Guidebook.
 - b. ICANN is the party with the power and resources necessary to delay the ICANN auction of last resort while the accuracy of NDC's current application is evaluated utilizing the broad investigatory

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- controls contained in the Applicant Guidebook, to which all applicants, including NDC, agreed.
- c. Postponement of the .WEB auction of last resort provides the most efficient manner for resolving the current dispute for all parties by (i) sparing ICANN and the many aggrieved applicants the time and expense of legal action while (ii) avoiding the very real likelihood of a court-mandated unwinding of the ICANN auction of last resort should it proceed.
- d. ICANN'S July 13, 2016 decision raises serious concerns as to whether the scope of ICANN's investigation was impacted by the inherent conflict of interest arising from a perceived financial benefit to ICANN if the Auction goes forward as scheduled.
- e. ICANN's New gTLD Program Auctions guidelines state that a contention set would only proceed to auction where all active applications in the contention set have "no pending ICANN Accountability Mechanisms," i.e., no pending Ombudsman complaints, Reconsideration Requests or IRPs.
- 52. On July 21, 2016, ICANN denied the Request for Reconsideration. In doing so, ICANN merely relied on statements from NDC that directly contradicted those contained in NDC's earlier correspondence. Once again, despite the clear credibility issues raised by NDC's own contradictory statements, ICANN failed and refused to contact Mr. Bezsonoff or interview the other individuals identified in Sections 7 and 11 of NDC's application prior to reaching its conclusion.
- 53. On July 22, 2016, Plaintiff initiated ICANN's Independent Review Process by filing ICANN's Notice of Independent Review. The IRP remains pending.

FIRST CAUSE OF ACTION

(Breach of Contract against Defendant ICANN)

- 54. Plaintiff incorporates the allegations set forth in Paragraphs 1 53 above as though fully set forth herein.
- 55. In June 2012, ICANN invited eligible parties to submit applications to obtain the rights to, among others, the .WEB gTLD as part of the New gTLD Program. In doing so, ICANN promised the potential applicants that it would (a) conduct the bid process in a transparent manner, (b) ensure competition, and (c) abide by its own Bylaws and the rules set forth in the Applicant Guidebook.
- 56. On or about June 13, 2012, Plaintiff submitted an application to ICANN to obtain the rights to the .WEB gTLD. In consideration of ICANN's promise to abide by its own Bylaws, Articles of Incorporation, and the rules and procedures set forth in the Applicant Guidebook in its administration of the .WEB auction process, Plaintiff paid ICANN a sum of \$185,0000—the mandatory application fee.
- 57. In consideration of Plaintiff paying the sum of \$185,000, ICANN promised to conduct the application process for the .WEB gTLD in a manner consistent with its own Bylaws, Articles of Incorporation, and the rules and procedures set forth in both the Applicant Guidebook and the Auction Rules, and in conformity with the laws of fair competition.
- 58. Plaintiff would not have paid the \$185,000 mandatory application fee or spent time and other resources absent the mutual consideration and promises set forth above. Plaintiff performed all conditions, covenants, and promises on its part to be performed in accordance with the agreed upon terms of participating in the New gTLD Program, except those obligations, if any, that it has been prevented or excused from performing as a result of the misconduct set forth in this Complaint.
- 59. ICANN has materially breached its obligations to Plaintiff, as set forth in ICANN's Bylaws and Articles of Incorporation, and the Applicant Guidebook by (a)

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failing to thoroughly investigate the issues raised by NDC's own statements and (b) refusing to postpone the .WEB auction of last resort to allow for a full and transparent investigation into the apparent discrepancies in NDC's .WEB application.

- Specifically, ICANN's acts and omission violated, among other things: 60.
 - Article 1, section 2.8 and Article III, Section 1 of ICANN's Bylaws, a. which require ICANN to "[m]ak[e] decisions by applying documented policies neutrally and objectively, with integrity and fairness" and "operate to the maximum extent feasible in an open and transparent manner and consistent with procedures designed to ensure fairness." ICANN obligates each applicant who seeks to participate in the New gTLD auction process to affirm that the statements and representations contained in the application are true and accurate; applicants also undertake a continuing obligation to update their application when changes in circumstance affect an application's accuracy. By failing to engage in a thorough, open, and transparent investigation of the contradictory statements made by NDC in relation to its application, as well as an apparent change of control with potential antitrust implications, ICANN plainly and inexplicably—failed to reach its decisions by "applying documented policies neutrally and objectively, with integrity and fairness."
 - Article 1, section 2.9 of ICANN's Bylaws, which requires ICANN b. to "[act] with a speed that is responsive to the needs of the Internet while, as part of the decision-making process, obtaining informed input from those entities most affected." In undertaking only a cursory examination of the contradictory statements made by NDC and the apparent change in NDC's rights to its application, ICANN

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failed to balance ICANN's interest in a swift resolution of the concerns raised by the members of the .WEB contention set with its obligation to obtain sufficient assurances and information from the individuals and entities at the center of the statements made by NDC; at the very least, ICANN should have conducted interviews with Mr. Bezsonoff and all other individuals identified in Section 11 of NDC's application prior to reaching its conclusion.

- Article 1, section 2.10 of ICANN's Bylaws, which requires ICANN c. to "[r]emain[] accountable to the Internet community through mechanisms that enhance ICANN's effectiveness." By failing to make use of the processes established in Sections 6.8 and 6.11 to the Applicant Guidebook in investigating an admitted failure by NDC to abide by its continuing obligation to update its application, ICANN staff disregarded the very accountability mechanisms put in place to serve and protect the .WEB contention set, the Internet community, and the public at large. This error was compounded by the cursory dismissal of the concerns raised by multiple members of the .WEB contention set relating to the accuracy of the representations made in NDC's application. By failing to apprise the members of the contention set as to the manner and scope of the investigation conducted by ICANN staff, ICANN failed to ensure that it would hold itself accountable to any gTLD applicant, let alone the Internet community and the public.
- d. <u>Article II, section 3 of ICANN's Bylaws,</u> which states that "ICANN shall not apply its standards, policies, procedures, or practices inequitably or single out any particular party for disparate treatment unless justified by substantial and reasonable cause, such as the

promotion of effective competition." There can be no questioning the fact that the Staff Action resulted in disparate treatment in favor of NDC. On one hand, there are clear statements from NDC that representations made in its application are inaccurate and there is ample evidence that NDC has either resold, assigned, or transferred all or some of its rights to its .WEB application. On the other hand, when pressed by multiple members of the contention set to fully investigate the matter, ICANN provided only a conclusory statement that raises more questions than it resolves. To the extent it had reason to engage in such disparate treatment of the members of the .WEB contention set, ICANN failed to provide such a reason in reaching the determinations at issue in this Request.

- 61. ICANN also promised that a contention set would only proceed to auction where all active applications in the contention set have "**no pending ICANN Accountability Mechanisms**." ICANN breached this promise by refusing to postpone the .WEB auction of last resort while Plaintiff's Reconsideration Request remains pending and its Ombudsman complaint remains unresolved. ICANN further breached this promise by moving forward with the .WEB auction of last resort while Plaintiff's IRP, initiated on July 22, 2016, remains pending.
- 62. On information and belief, Plaintiff alleges that the breaches set forth above resulted from a pre-textual "investigation" into the admissions made by NDC and ICANN's issuance of its subsequent July 13, 2016 decision. Specifically, Plaintiff alleges that ICANN intentionally failed to abide by its contractual obligations to conduct a full and open investigation into NDC's admission because it was in ICANN's interest that the .WEB contention set be resolved by way of an ICANN auction. As such, Plaintiff alleges that ICANN willfully and intentionally committed the wrongful acts described above.

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63. As a direct and proximate result of ICANN's breaches, Plaintiff has suffered, and will continue to suffer, without limitation, losses of revenue from third parties, profits, consequential costs and expenses, market share, reputation, and goodwill, in an amount to be determined at trial but not less than ten million dollars (\$10,000,000) plus interest.

SECOND CAUSE OF ACTION

(Breach of the Covenant of Good Faith and Fair Dealing against Defendant ICANN)

- Plaintiff incorporates the allegations set forth in Paragraphs 1-53 above 64. as though fully set forth herein.
- An implied covenant of good faith and fair dealing exists between Plaintiff 65. and ICANN as a result of the contractual relationship entered into as part of the .WEB gTLD application process.
- ICANN breached the covenant of good faith and fair dealing when it acted 66. in a way that deprived Plaintiff of the benefits of the agreement as set forth in the Applicant Guidebook, namely that the administration of the bid process for the .WEB gTLD would be founded on the principles of fairness and transparency.
 - 67. ICANN breached the covenant of good faith and fair dealing when it:
 - Failed to conduct due diligence and an adequate investigation into a. apparent violations of the Applicant Guidebook raised by NDC's admissions;
 - b. Failed to conduct interviews with Mr. Bezsonoff and all other individuals identified in Sections 7 and 11 of NDC's application as part of an investigation into apparent violations of the Applicant Guidebook raised by NDC's admissions;
 - Failed to provide a necessary level of transparency into the identity c. and leadership of a competing applicant; and

- 68. On information and belief, Plaintiff alleges that the breaches set forth above resulted from a pre-textual "investigation" into the admissions made by NDC and ICANN's issuance of its subsequent July 13, 2016 decision. Specifically, Plaintiff alleges that ICANN intentionally failed to abide by its contractual obligations to conduct a full and open investigation into NDC's admission because it was in ICANN's interest that the .WEB contention set be resolved by way of an ICANN auction. As such, Plaintiff alleges that ICANN willfully and intentionally committed the wrongful acts described above.
- 69. As a direct and proximate result of ICANN's breaches as set forth above, Plaintiff has suffered, and will continue to suffer, without limitation, losses of revenue from third parties, profits, consequential costs and expenses, market share, reputation, and good will.

THIRD CAUSE OF ACTION

(Negligence against Defendant ICANN)

- 70. Plaintiff incorporates the allegations set forth in Paragraphs 1-53 above as though fully set forth herein.
- 71. ICANN owed Plaintiff a duty to act with proper care and diligence in administering the .WEB auction process in accordance with its own Bylaws, Articles of Incorporation, and the rules and procedures as stated in the Applicant Guidebook.
 - 72. ICANN breached the duty owed Plaintiff by, among other things:
 - a. Failing to conduct due diligence and an adequate investigation into apparent violations of the Applicant Guidebook raised by NDC's admissions;

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- Failing to conduct interviews with Mr. Bezsonoff and all other individuals identified in Sections 7 and 11 of NDC's application as part of an investigation into apparent violations of the Applicant Guidebook raised by NDC's admissions;
- c. Refusing to postpone the ICANN auction of last resort to allow for a full and transparent investigation into the apparent violations of the Applicant Guidebook raised by NDC's admissions; and
- d. Failing to provide a rationale for the decision set forth in the July 13, 2016 correspondence.
- 73. As a direct and proximate result of ICANN's breaches as set forth above, Plaintiff has suffered, and will continue to suffer, without limitation, losses of revenue from third parties, profits, consequential costs and expenses, market share, reputation, and good will.

FOURTH CAUSE OF ACTION

(Unfair Competition in Violation of Cal. Bus. & Prof. Code §17200 against Defendant ICANN)

- 74. Plaintiff incorporates the allegations set forth in Paragraphs 1 53 above as though fully set forth herein.
- 75. The California Unfair Competition Law ("UCL") protects both consumers and competitors by prohibiting "unfair competition," which is defined, in the disjunctive, by Business and Professions Code section 17200 as including "any unlawful, unfair or fraudulent business act or practice" as well as "unfair, deceptive, untrue or misleading advertising."
- 76. Plaintiff has standing to pursue this claim under Business and Professions Code section 17204 because Plaintiff has suffered injury in fact and has lost money or property as a result of ICANN's actions as set forth above. The losses include, but are not limited to, expenses incurred by Plaintiff in exhausting every available formal and

informal avenue of recourse with ICANN prior to the filing of the above-captioned action, including legal fees related to the preparation and submission of the Reconsideration Request. Losses also include the \$185,000 application fee paid to ICANN to participate as an application in the .WEB contention set.

- 77. The following acts and omissions of ICANN, among others, were unlawful under the UCL:
 - a. ICANN's imposition of the unenforceable contract terms contained in the Purported Release, in violation of California Civil Code section 1668, which declares violative of public policy those contracts that "have for their object, directly or indirectly, to exempt anyone from the responsibility for his own fraud, or willful injury to the person or property of another, or violation of law, whether willful or negligent…"
 - b. ICANN's imposition of the unenforceable contract terms contained in the Purported Release, in violation of California Civil Code § 1770(a)(19), which defines as unlawful, the "[i]nsert[ion] of an unconscionable provision in [a] contract."
- 78. The following acts and omissions of ICANN, among others, were unfair under the UCL:
 - a. Plaintiff hereby incorporates by this reference the allegations of Paragraph 77 and its subparts as stated herein; each act therein alleged is also an unfair act or practice under the UCL;
 - b. ICANN's decision to conduct a cursory investigation into the apparent violations of the Applicant Guidebook raised by NDC's admissions without regard for rights of the other .WEB contention set members;

- c. ICANN's decision to forego a postponement of the ICANN auction of last resort scheduled for July 27, 2016 without conducting an open and transparent investigation into the apparent violations of the Applicant Guidebook raised by NDC's admissions; and
- d. ICANN's decision to allow NDC to continue to participate as a .WEB contention set member despite NDC's own admission of inaccuracies contained in its application, in violation of the guidelines contained in the Applicant Guidebook.
- 79. The following acts and omissions of ICANN, among others, were fraudulent under the UCL in that they were likely to deceive, and in fact did deceive, members of the public:
 - a. Plaintiff hereby incorporates by this reference the allegations of Paragraphs 77 and its subparts as if restated herein; each is also a fraudulent act or practice under the UCL;
 - b. ICANN's false representation that it would make all decisions in administering the .WEB auction process "by applying documented policies neutrally and objectively, with integrity and fairness";
 - c. ICANN's false representation that in administering the .WEB auction process, it would "[act] with a speed that is responsive to the needs of the Internet while, as part of the decision-making process, obtaining informed input from those entities most affected";
 - d. ICANN's false representation that in administering the .WEB auction process, it would"[r]emain[] accountable to the Internet community through mechanisms that enhance ICANN's effectiveness";
 - e. ICANN's false representation that in administering the .WEB auction process, it would "apply its standards, policies, procedures,

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- or practices inequitably or single out any particular party for disparate treatment";
- f. ICANN's false representation that all applicants would be subject to the same agreement, rules, and procedures;
- ICANN's false representation that it would require applicants to g. update their applications with "any change in circumstances that would render any information provided in the application false or misleading," including "applicant-specific information such as changes in financial position and changes in ownership or control of the applicant"; and
- ICANN's false representation that a contention set would only h. proceed to auction where all active applications in the contention set have "no pending ICANN Accountability Mechanisms."
- On information and belief, the conduct identified in Paragraphs 77-79 and 80. their subparts resulted from the intentional conduct of ICANN.
- 81. With specific reference to the conduct identified in Paragraphs 78-79 and their subparts conduct alleged above, Plaintiff alleges that ICANN's "investigation" into the admissions made by NDC and ICANN's subsequent issuance of its July 13, 2016 decision were pre-textual in nature, the goal of which was to ensure ICANN secured a windfall from the .WEB contention set being resolved by way of an ICANN auction of last resort. Specifically, Plaintiff alleges that ICANN intentionally failed to abide by its contractual obligations to conduct a full and open investigation into NDC's admission because it was in ICANN's interest that the .WEB contention set be resolved by way of an ICANN auction. As such, Plaintiff alleges that it was in ICANN's interest to willfully and intentionally commit the wrongful acts described above.
- Pursuant to Business and Professions Code section 17203 and the equitable 82. powers of the Court, Plaintiff seeks an order (a) enjoining ICANN from proceeding

with the ICANN auction of last resort currently scheduled for July 27, 2016 until the claims presented by way of the above-captioned action are resolved and (b) enjoining ICANN from engaging in the unlawful, unfair and fraudulent business acts and practices described above. Plaintiff also seeks an order requiring ICANN to comply with its own Bylaws, Articles of Incorporation, and the rules and procedures set forth in the Applicant Guidebook, in the continued administration of the .WEB contention set process and to take such corrective actions and adopt such remedial measures as are necessary to prevent the further occurrence of the acts or practices alleged herein.

- 83. Plaintiff also seeks an order requiring restitution of any and all monies obtained by ICANN from Plaintiff as a result of the intentionally unlawful, unfair, and fraudulent described above. Plaintiff's request includes, but is not limited to, the restitution of any and all fees paid by or monies received from Plaintiff in relation to the .WEB contention set process.
- 84. Preventing the unlawful business practices engaged in by ICANN will ensure a significant benefit to the other .WEB contention set members as well as the public at large. Moreover, the financial burden of pursuing private enforcement substantially exceeds the financial benefit to Plaintiff. Thus, in the interest of justice, Plaintiff seeks attorneys' fees in bringing this private attorney general claim pursuant to Civil Code section 1021.5 in an amount subject to proof.

FIFTH CAUSE OF ACTION

(Declaratory Relief—Against Defendant ICANN)

- 85. Plaintiff incorporates the allegations set forth in Paragraphs 1-53 above as though fully set forth herein.
- 86. An actual and justiciable controversy has arisen, and now exists, between Plaintiff, on one hand, and ICANN, on the other, regarding the legality and effect of the Purported Release contained in the Applicant Guidebook.

87. As a condition of participating in the .WEB contention set process, ICANN required Plaintiff and other applicants to sign the Applicant Guidebook, which contained a covenant not to sue in order to apply for the .WEB contention set. The Purported Release applies to all New gTLD applicants and states, in relevant part:

Applicant hereby releases ICANN . . . from any and all claims by applicant that arise out of, are based upon, or are in any way related to, any action, or failure to act, by ICANN . . . in connection with ICANN's . . . review of this application. . . . Applicant agrees not to challenge . . . and irrevocably waives any right to sue or proceed in court.

- 32. The Purported Release is not subject to negotiation: If a potential applicant does not agree to the release, it cannot be considered for participation in the .WEB contention set process. The Purported Release is also entirely unilateral in that it allows ICANN to absolve itself of wrongdoing while affording no remedy to applicants. Moreover, the Purported Release does not apply equally as between ICANN and the applicants because it does not prevent ICANN from proceeding with litigation against an applicant.
- 33. Plaintiff seeks a declaration of its rights regarding the enforceability of the Purported Release in light of California Civil Code Section 1668, which prohibits the type of broad exculpatory clauses contained in the Purported Release: "All contracts which have for their object, directly or indirectly, to exempt anyone from responsibility for his own fraud, or willful injury to the person or property or another, or violation of law, whether willful or negligent, are against the policy of the law."
- 34. Plaintiff maintains that, on its face, the Release is "against the policy of the law" because it exempts ICANN from any and all claims arising out of the application process, even those arising from fraudulent or willful conduct.
- 35. As such, an actual controversy has arisen and now exists between Plaintiff and ICANN as to the enforceability of the Purported Release. Plaintiff desires a judicial

determination and declaration that the Purported Release is unenforceable, unconscionable, and/or void as a matter of public policy. Such a declaration is necessary and appropriate at this time so that Plaintiff may ascertain its rights with respect to the enforceability of the Purported Release.

WHEREFORE, Plaintiff RUBY GLEN, LLC prays for relief as follows:

- 1. For compensatory damages according to proof at the time trial;
- 2. For general damages according to proof;
- 3. For restitutionary damages according to proof;
- 4. An injunction requiring ICANN to refrain from conducting the auction of last resort for the .WEB gTLD pending a final decision on the merits of this matter;
- 5. An injunction requiring ICANN to refrain from assigning the rights to the .WEB gTLD pending a final decision in the merits of this matter;
- 6. Attorneys' fees and costs to the extent permitted by law; and
- 7. For such other relief as the Court deems just and proper against all Defendants.

1 **DEMAND FOR JURY TRIAL** 2 Plaintiff hereby requests a jury trial on the following causes of action asserted 3 in the Complaint: 4 1. First Cause of Action for Breach of Contract; 5 Second Cause of Action for Breach of the Implied Covenant of Good 2. 6 Faith and Fair Dealing; 7 Third Cause of Action for Negligence; and 3. 8 Fourth Cause of Action for Unfair Competition in Violation of Business 4. 9 and Professions Code section 17200 10 Dated: July 22, 2016 By: /s/ Paula Zecchini 11 Paula L. Zecchini (SBN 238731) 12 Aaron M. McKown (SBN 208781) pzecchini@cozen.com 13 amckown@cozen.com 14 COZEN O'CONNOR 999 Third Avenue, Suite 1900 15 Seattle, WA 98104 16 Telephone: 206.340.1000 Toll Free Phone: 1.800.423.1950 17 Facsimile: 206.621.8783 18 Attorneys for Ruby Glen, LLC 19 20 21 22 23 24 25 26 27 28 29