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I. <u>INTRODUCTION</u>

Plaintiff Ruby Glen LLC and six other applicants are all vying to operate the ".WEB" Internet generic top-level domain ("gTLD"). After a detailed review, started in 2012, the Internet Corporation for Assigned Names and Numbers ("ICANN"), the nonprofit public benefit corporation responsible for evaluating such applications, determined that all .WEB applications met the established criteria. But, because each unique gTLD can only have one operator, ICANN placed the .WEB applications into a "Contention Set" according to procedures in place since 2012. On April 27, 2016, again according to procedures in place since 2012, ICANN scheduled an auction for July 27, 2016 ("Auction") to resolve which application in the Contention Set will proceed. Now, to avoid this competition and the auction procedures it agreed to, Plaintiff seeks a temporary restraining order ("TRO") against ICANN to halt the Auction.¹ But there is no basis in either the Auction procedures, the law or the evidence to grant Plaintiff the relief it seeks.

In submitting their applications, Plaintiff and all other applicants agreed to a detailed set of procedures for the application process, which ICANN developed over several years with extensive public participation, including from Plaintiff's ultimate parent company Donuts, Inc., which through its subsidiaries like Plaintiff, submitted over 300 new gTLD applications. Those procedures are embodied in a 338-page New gTLD Applicant Guidebook ("Guidebook") and, of particular importance here, a 22-page set of "Auction Rules." Per the Auction Rules, an auction *may* be postponed if all participants agree and each submits such a request to ICANN at least 45 days before the auction. In addition, an ICANN auction can

¹ Despite filing over three days ago, *Plaintiff still has not served ICANN* with the Complaint or TRO application. ICANN's counsel had to obtain copies on PACER. Moreover, it is inexplicable why Plaintiff, with its claims of such urgency, would not serve ICANN in the hope of making its TRO application ripe for decision under the Court's Standing Order, which requires such service. (Standing Order at ¶ 11 ("The Court will not rule on any application for [TRO] for at least 24 hours after the party subject to the requested order has been served; such party may file opposing or responding papers in the interim.").)

be avoided altogether, as ICANN encourages in the Guidebook, if all participants agree to private resolution of a contention set.

Here, at least one Auction participant, Nu Dotco LLC ("Nu Dotco"), refused to agree to postpone the Auction or private resolution of the Contention Set. As a result, no postponement request was made by the deadline, and ultimately only three participants requested a delay after the deadline. Plaintiff has nonetheless sought to delay, and perhaps ultimately avoid, the Auction by making unsubstantiated claims regarding Nu Dotco's application for .WEB, arguing that ICANN's investigation of those claims was insufficient. Specifically, Plaintiff asserts that, on June 7, 2016, it received an email from Nu Dotco's CFO that, according to Plaintiff, "indicated a potential change in both [Nu Dotco's] management and ownership." Plaintiff contends that this – and this alone – should have caused ICANN to postpone the Auction for further investigation.

But three separate ICANN bodies – ICANN's staff, ICANN's Ombudsman, and ICANN's Board – have already looked into the alleged change in Nu Dotco's ownership or management. All three found no credible evidence that any such change had occurred within Nu Dotco, and therefore nothing supported a delay of the Auction. Plaintiff's TRO application, filed nearly three months after the Auction was scheduled and just two business days before bidding is set to officially begin, relies solely on a strained, and now completely discredited, interpretation of the Nu Dotco CFO's June 7 email. However, the evidence accompanying this opposition – sworn declarations from ICANN and Nu Dotco executives – confirms that Nu Dotco has not made any change in its ownership or management, much less a "disqualifying" change that should derail the Auction processes already under way or the official start of bidding.

Separate and apart from the fact that ICANN performed a thorough investigation of Plaintiff's allegations and confirmed that nothing had changed, Plaintiff's TRO application is deficient for other reasons. First, the "emergency"

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that Plaintiff invokes is an emergency of Plaintiff's own making. **By June 7, 2016**, Plaintiff had the email from Nu Dotco's CFO that forms the entire basis of this suit, and which made clear that Nu Dotco did not consent to private resolution or postponement. Yet Plaintiff waited over two weeks to raise the matter with ICANN. By July 13, 2016, Plaintiff was well aware that, based on its investigation, ICANN concluded that the Auction should proceed as scheduled. Yet Plaintiff waited over another week to bring this action. Second, Plaintiff fails to satisfy any of the four requirements for emergency injunctive relief: (1) Plaintiff is not likely to succeed on the merits of its claims because its claims have no merit, particularly since Plaintiff agreed to the Auction Rules that it now seeks to avoid; (2) Plaintiff will not suffer irreparable harm in the absence of injunctive relief because the Auction Rules provide means to address these issues post-Auction and any injuries can be compensated by financial adjustments; (3) the balance of equities weighs against injunctive relief because it would disrupt long-agreed gTLD-assignment procedures that provide needed certainty to applicants; and (4) the public interest strongly favors denying the TRO because the Guidebook and Auction Rules that Plaintiff now seeks to upend have been in place for years and have been relied upon by hundreds of applicants. Third, in its application for .WEB, like the over 300 applications submitted by other subsidiaries of Plaintiff's ultimate parent, Plaintiff agreed to a covenant not to sue ICANN for claims associated with Plaintiff's application. This lawsuit plainly violates Plaintiff's contractual obligation and bars the relief sought.

To be clear, everything that Plaintiff complains about in this suit is an express term or aspect of the New gTLD Program agreed to by Plaintiff when it applied for .WEB in 2012. For instance, the contention set procedures, the auction provisions, and the covenant not to sue ICANN, were acknowledged and accepted by Plaintiff when it submitted its application pursuant to the Guidebook. Likewise, the principle that ICANN will consider postponing an auction only when *all*

participants make such a request is express in the very Auction Rules that Plaintiff accepted when it executed a "Bidder Agreement," in May 2016, stating that Plaintiff *agrees to be bound by the Auction Rules*.

ICANN, as a nonprofit, has no financial motivation in the Auction proceeding. As has been widely publicized, all auction funds will be utilized for charitable goals to be determined by the broader Internet community. ICANN's only motivation in the Auction proceeding is ensuring that the Guidebook and Auction Rules are followed, as Plaintiff and all applicants agreed long ago.

II. FACTUAL BACKGROUND

A. ICANN AND THE NEW GTLD PROCESS.

ICANN is a California non-profit public benefit corporation that oversees the technical coordination of the Internet's domain name system ("DNS") on behalf of the Internet community, ensuring the DNS's continued security, stability and integrity. *See Name.Space, Inc. v. Internet Corp. for Assigned Names & Nos.*, 795 F.3d 1124, 1127–28 (9th Cir. 2015). The DNS's essential function is to convert easily-remembered domain names, such as "uscourts.gov" or "icann.org," into numeric IP addresses understood by computers. (Willett Decl. ¶ 2.) The portion of a domain name to the right of the last dot (such as, ".gov" and ".org") is known as a generic top-level domain ("gTLD"). *Name.Space, Inc.*, 795 F.3d at 1127.

Throughout its history, ICANN has sought to expand the number of gTLDs to promote consumer choice and competition. (Willett Decl. ¶ 3.) In 2012, ICANN launched a "New gTLD Program" application round, in which it invited any interested party to apply for the creation of a new gTLD and for the opportunity to be designated as the operator of that gTLD. (Willett Decl. ¶ 3.) As the operator, the applicant would be responsible for managing the assignment of names within the gTLD and maintaining the gTLD's database of names and IP addresses. (Willett Decl. ¶ 3.)

In connection with the New gTLD Program, ICANN published the

Guidebook, which prescribes the requirements for new gTLD applications to be approved, and the criteria by which they are evaluated. (Willett Decl. ¶ 4.) The Guidebook was developed in a years-long public consultation process in which numerous versions were published for public comment and revised based on comments received from the public. (Willett Decl. ¶ 4.)

Because technical, operational and financial capabilities are critical to an applicant's suitability to run a gTLD, applicants are required to identify the entities and people who will be involved in the management of the gTLD applied for. (Zecchini Decl., Ex. C [Guidebook § 2].) Each applicant must also be screened and submit to certain background checks. (*Id.*, §§ 1.2.1, 2.1.) Important to this lawsuit is the Guidebook's provision that, "[i]f at any time during the evaluation process information previously submitted by an applicant becomes untrue or inaccurate, the applicant must promptly notify ICANN." (*Id.*, § 1.2.7.)

In the event that more than one application for the same or similar gTLDs passes all of the prescribed levels of evaluation, the applications are placed in a string contention set (since only one registry operator can operate a gTLD consisting of the exact same letters) that can be resolved through a number of processes. (Zecchini Decl., Ex. C [Guidebook § 1.1.2.10].) The Guidebook "encourage[s applicants] to resolve string contention cases among themselves prior to the string contention resolution stage." (*Id.*) Should such a private resolution not occur, the contention set will proceed to an auction of last resort governed by the Auction Rules that all applicants agreed to by applying. (*Id.*)

The Auction Rules provide that an auction will be scheduled after ICANN reviews and investigates the applications in a contention set. Then, to facilitate private resolution, "if each and every member of the Contention Set submits a postponement request through the ICANN Customer Portal, ICANN at its sole discretion may postpone the Auction for that Contention Set to a future date." (Zecchini Decl., Ex. J [Auction Rules ¶ 10].) The Auction Rules elaborate that the

request "must be submitted at least 45 days prior to the scheduled Auction Date [in this instance, June 13, 2016] and ICANN must receive a request from each member of the contention set."

Any financial proceeds of such an auction initially flow to ICANN. (*Id.* § 4.3.) However, these auction proceeds have been fully segregated in separate bank and investment accounts, and earmarked until the community develops and the ICANN Board authorizes a plan for the appropriate use of the funds. (Weinstein Decl. ¶ 12; *see also* Zecchini Decl., Ex. C [Guidebook § 4.3, n.1].) The ICANN community has indicated that it will create a Cross-Community Working Group to develop a proposal for eventual consideration by the ICANN Board on the manner in which the new gTLD auction proceeds should be allocated, and the formation of that working group was discussed at a June 28, 2016 meeting during the ICANN56 Public Meeting in Helsinki. (Weinstein Decl. ¶ 13.)²

The Guidebook includes critical terms and conditions that all applicants, including Plaintiff, acknowledged and accepted by submitting a gTLD application. (Zecchini Decl., Ex. C [Guidebook § 6].) For instance, the Guidebook contains a release (the "Covenant Not to Sue"), which bars lawsuits against ICANN arising out of its evaluation of any new gTLD application:

Applicant hereby releases ICANN and the ICANN Affiliated Parties from any and all claims by applicant that arise out of, are based upon, or are in any way related to, any action, or failure to act, by ICANN or any ICANN Affiliated Party in connection with ICANN's or an ICANN Affiliated Party's review of this application, investigation or verification, any characterization or description of applicant or the information in this application, any withdrawal of this application or

² See https://icann562016.sched.org/event/7NE0/cross-community-session-charter-for-the-ccwg-on-auction-proceeds?iframe=no&w=i:100;&sidebar=yes&bg=no.

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the decision by ICANN to recommend, or not to recommend, the approval of applicant's gTLD application. APPLICANT AGREES NOT TO CHALLENGE, IN COURT OR IN ANY OTHER JUDICIAL FORA, ANY FINAL DECISION MADE BY ICANN WITH RESPECT TO THE APPLICATION, AND IRREVOCABLY WAIVES ANY RIGHT TO SUE OR PROCEED IN COURT OR ANY OTHER JUDICIAL FORA ON THE BASIS OF ANY OTHER LEGAL CLAIM AGAINST ICANN AND ICANN AFFILIATED PARTIES WITH RESPECT TO THE APPLICATION. . . .

(*Id.* § 6.6 (emphasis in original).)

Although all gTLD applicants agreed not to file lawsuits against ICANN related to their applications, applicants are not left without recourse. ICANN's Bylaws provide for several accountability mechanisms to ensure that ICANN operates in accordance with its Articles of Incorporation ("Articles"), Bylaws, policies and procedures. (Zecchini Decl., Ex. B [Bylaws, Art. IV].) One such provision establishes an Ombudsman to informally resolve disputes. In addition, reconsideration requests may be used to challenge ICANN Board actions alleged to have been undertaken "without consideration of material information" or with "reliance on false or inaccurate material information," or may be used to challenge staff action alleged to contravene ICANN's established policies. (*Id.*, Art. IV, § 2].)

Another accountability mechanism provided for in ICANN's Bylaws is a request for an independent review process ("IRP"), under which an aggrieved applicant can ask independent panelists to evaluate whether an action of ICANN's Board was inconsistent with ICANN's Articles and Bylaws. (*Id.*, Art. IV, § 2.)

B. THE APPLICATIONS FOR .WEB AND PLAINTIFF'S CLAIMS REGARDING NU DOTCO.

In June 2012, Plaintiff, Nu Dotco, and five other applicants applied for .WEB. Another applicant applied for .WEBS. The seven applications for .WEB and the

1 remaining application for .WEBS passed all applicable evaluations and were placed 2 in the Contention Set, pursuant to the procedures set forth in the Guidebook. 3 (Willett Decl. ¶ 6.) 4 Nu Dotco's application stated that it was a Delaware Limited Liability 5 Company, and listed three people as its officers: Jose Ignacio Rasco III, CFO; Juan 6 Diego Calle, CEO; and Nicolai Bezsonoff, COO. (Zecchini Decl., Ex. E.) It listed 7 Mr. Rasco as its "Primary Contact" and Mr. Bezsonoff as its "Secondary Contact." (Id.) It identified two owners having at least 15% interests: Domain Marketing 8 9 Holdings, LLC and Nuco LP, LLC. (*Id.*) 10 On April 27, 2016, ICANN scheduled the Auction, notified all active 11 members of the Contention Set, and provided them with instructions and deadlines 12 to participate in the Auction. (Willet Decl. ¶ 7.) On May 24, 2016, Plaintiff executed the Bidder Agreement thereby "agree[ing] to be bound by the Auction 13 14 Rules as published on ICANN's website." (Weinstein Decl., Exs. B-C.) Plaintiff 15 alleges that Nu Dotco is the only applicant in the Contention Set that did not agree to resolve the Contention Set privately. (Compl. ¶ 36.) Thus, on or about June 7, 16 17 2016, Plaintiff contacted Nu Dotco and asked it to reconsider its decision to forego 18 private resolution of the Contention Set. 19 On June 7, 2016, Mr. Rasco, Nu Dotco's CFO, made clear in his response 20 that Nu Dotco would not be changing its position, explaining: "Nicolai [Bezsonoff] 21 is at NSR full-time and is no longer involved with our TLD applications. I am still running our program and Juan [Diego Calle] sits on the board with me and several 22 23 others. Based on your request, I went back to check with all the powers that be and 24 there was no change in response and will not be seeking an extension." (Nevett 25 Decl., Ex. A.) Over two weeks later, on June 23, 2016, based solely on this email from Nu Dotco's CFO, Plaintiff suggested to ICANN that Nu Dotco had changed 26 27 its ownership and/or management structure, but had not reported the change to

ICANN, as required. (Willet Decl. ¶ 12.) Plaintiff requested that the Auction be

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delayed pending further investigation. Plaintiff also formally raised the issue with the ICANN Ombudsman during the ICANN56 Public Meeting in late June 2016. (Compl. ¶ 40; Willet Decl. ¶ 16.)

After receiving Plaintiff's allegations regarding Nu Dotco and the request to postpone the Auction, ICANN investigated Plaintiff's claims. (Willett Decl. ¶¶ 12-13.) On June 27, 2016, ICANN sent an email to Nu Dotco, asking it to confirm that there had not been any "changes to your application or the [Nu Dotco] organization that need to be reported to ICANN. This may include any information that is no longer true and accurate in the application, including changes that occur as part of regular business operations (*e.g.*, changes to officers and directors, application contacts)." (Willett Decl. ¶ 13, Ex. B.) Mr. Rasco responded that same day to "confirm that there have been no changes to the [Nu Dotco] organization that would need to be reported to ICANN." (Willett Decl. ¶ 13, Ex. B.)

Subsequently, both ICANN staff and the Ombudsman contacted Mr. Rasco to again inquire about the claims of potential changes in Nu Dotco's organization. Specifically, ICANN staff interviewed Mr. Rasco by telephone on July 8, 2016 regarding the allegations. (Willett Decl. ¶ 18.) During that call, and later in a confirming email on July 11, 2016, Mr. Rasco stated that: "Neither the ownership nor the control of Nu Dotco, LLC has changed since we filed our application. The Managers designated pursuant to the company's LLC operating agreement (the LLC equivalent of a corporate Board) have not changed. And there have been no changes to the membership of the LLC either." (Willett Decl. ¶ 18, Ex. F.) Mr. Rasco also stated that he had already provided this same information to the ICANN Ombudsman in responding to the Ombudsman's investigation of the complaint lodged with him. (Willett Decl. ¶ 18.) After receiving information from Nu Dotco and ICANN, the Ombudsman informed ICANN that, in his opinion, there was nothing to justify a postponement of the Auction based on unfairness to the other applicants. (Willett Decl. ¶ 21, Ex. G.)

After completing its investigation of the allegations regarding Nu Dotco's application, on July 13, 2016, ICANN sent a letter to the members of the Contention Set stating, among other things, that "in regards to potential changes of control of [Nu Dotco], we have investigated the matter, and to date we have found no basis to initiate the application change request process or postpone the auction." (Zecchini Decl., Ex. G.)

On 17 July 2016, Plaintiff filed a reconsideration request ("Reconsideration Request"), seeking postponement of the Auction and requesting a "thorough and transparent investigation into the apparent discrepancies and/or changes in [Nu Dotco's] .WEB/.WEBS application." (Zecchini Decl., Ex. H., § 9, Pg. 11.) On July 21, 2016, ICANN's Board Governance Committee ("BGC") issued a twelvepage determination denying Plaintiff's Reconsideration Request. ("Reconsideration Request Determination," Zecchini Decl., Ex. I.) The Reconsideration Request Determination explained that no postponement of the Auction was warranted because: (1) ICANN had thoroughly investigated Plaintiff's claims and found that Nu Dotco had not undergone a change in leadership or control; and (2) there was no pending accountability mechanism (i.e., a reconsideration request or IRP) that could support a postponement of the Auction, because the accountability mechanisms were not initiated before April 27, 2016, the day on which the Auction was scheduled. As the BGC pointed out, under the agreed-upon Auction Rules, an auction postponement is only warranted if there is a pending accountability mechanism "prior to the scheduling of an Auction." (Zecchini Decl., Ex. J ¶ 10.)

Plaintiff is correct that the Auction is scheduled to officially begin on July 27, 2016 at 6:00 am Pacific time. But as Plaintiff knows well, many facets of the Auction process *are already underway*. For instance, by July 20, the Auction participants transferred deposits into escrow accounts overseen by the Auction provider, which may amount to as much as \$16 million in total. (Weinstein Decl. ¶ 7.) Likewise, on July 20, the "blackout period" began, which is a period of time

called for in the Auction Rules during which auction participants are prohibited from communicating, or cooperating, with one another in terms of the auction. (Weinstein Decl. ¶ 7.) Tomorrow, on July 26, around 6:00 am Pacific time, the Auction provider will conduct a "mock auction" in order to allow participants to test connectivity and familiarize themselves with the system, if they are not already familiar with it. (Weinstein Decl. ¶ 7.) About an hour later, the Auction provider will open "early bidding," which allows participants to submit their first round bids in preparation for the start of the Auction. (Weinstein Decl. ¶ 7.) These early bids, however, will not be accepted until after the Auction officially begins at 6:00 am Pacific time on July 27. (Weinstein Decl. ¶ 7.)

III. <u>LEGAL STANDARD</u>

"The opportunities for legitimate ex parte applications are extremely limited." *Horne v. Wells Fargo Bank*, 969 F. Supp. 2d 1203, 1205 (C.D. Cal. 2013) (citation and internal quotation marks omitted). A successful ex parte application must demonstrate that there is good cause to allow the moving party to "go to the head of the line in front of all other litigants and receive special treatment." *Mission Power Eng'g Co. v. Cont'l Cas. Co.*, 883 F. Supp. 488, 492 (C.D. Cal. 1995). "The use of such a procedure is justified only when (1) there is a threat of immediate or irreparable injury; (2) there is danger that notice to the other party may result in the destruction of evidence or the party's flight; or (3) the party seeks a routine procedural order that cannot be obtained through a regularly noticed motion (*i.e.*, to file an overlong brief or shorten the time within which a motion may be brought)." *Horne*, 969 F. Supp. 2d at 1205.

A temporary restraining order is available when the applicant may suffer irreparable injury before the court can hear the application for a preliminary injunction. 11A Charles Alan Wright, Arthur R. Miller & Mary Kay Kane, *Federal Practice and Procedure* § 2951 (3d. 1998); *see* Fed. R. Civ. P. 65(b). But requests for temporary restraining orders are governed by the same general standards that

govern the issuance of a preliminary injunction. *See New Motor Vehicle Bd. Of Cal. v. Orrin W. Fox Co.*, 434 U.S. 1345, 1347 n.2 (1977); *L.A. Unified Sch. Dist. v. U.S. Dist. Ct.*, 650 F.2d 1004, 1008 (9th Cir. 1981).

A preliminary injunction is an "extraordinary and drastic remedy" that is never awarded as of right. *Munaf v. Geren*, 553 U.S. 674, 689-90 (2008) (citation omitted). The court must determine whether the plaintiff has established *all* of the following: (1) it is likely to succeed on the merits; (2) it is likely to suffer irreparable harm in the absence of preliminary relief; (3) the balance of equities tips in its favor; and (4) an injunction is in the public interest. *Winter v. Nat. Res. Def. Council, Inc.*, 555 U.S. 7, 20 (2008).

Before these standards were announced in *Winter*, courts in the Ninth Circuit applied an alternative "sliding-scale" test for evaluating preliminary injunctions that allowed the movant to offset the weakness of a showing on one factor with the strength of another, which is what Plaintiff erroneously relies upon as an "alternative" test. *See* Mot. at 20-21; *Alliance for Wild Rockies v. Cottrell*, 632 F.3d 1127, 1132-35 (9th Cir. 2011). The Ninth Circuit has since held, however, that "[t]o the extent our cases have suggested a lesser standard, they are no longer controlling, or even viable." *Am. Trucking Assocs. v. City of L.A.*, 559 F.3d 1046, 1052 (9th Cir. 2009). Accordingly, Plaintiff must show it can meet all four of the preliminary injunction requirements set forth above. Plaintiff has not.

IV. ARGUMENT

A. PLAINTIFF SEEKS EMERGENCY RELIEF ONLY BECAUSE OF ITS OWN DELAY.

Ex parte relief may not be awarded if the "emergency" nature of the request is of the plaintiff's "own making." See, e.g., Pascascio v. New Century Mortg. Corp., No. CV 12-839 PSG (FMOx), 2012 U.S. Dist. LEXIS 68533, at *7 (C.D. Cal. May 16, 2012) (denying temporary restraining order). Here, the urgent timing of Plaintiff's ex parte TRO was caused by its own delay.

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Plaintiff's Complaint squarely admits that as of June 7, 2016, it was in possession of all facts that it now submits as support for this dispute. Namely, that as of at least June 7, 2016, Plaintiff purportedly believed there was a discrepancy between Nu Dotco's application and its current ownership or management, and that Nu Dotco would not agree to postpone the Auction. (Compl. ¶ 38.) On June 29, 2016, ICANN met with Mr. Nevett to discuss a number of business matters, including his claims regarding Nu Dotco's management. (Willett Decl. ¶ 15.) During that meeting, Mr. Nevett requested that the Auction be postponed because of his claimed concerns that Nu Dotco had undergone a change in ownership or management. (Willett Decl. ¶ 15.) ICANN informed him that it had already investigated the alleged management changes with Nu Dotco's representative, who had confirmed that no such changes had occurred. (Willett Decl. ¶ 15.) Based on the fact that ICANN had no evidence of such a management change, ICANN was continuing to proceed with the Auction as scheduled. Thus, in *early June* Plaintiff could have filed its action and sought the relief it now seeks on an *ex parte* basis. And at the very latest, Plaintiff could have sought relief shortly after ICANN informed Plaintiff, on July 13, 2016, that ICANN "has investigated the matter" and had no intention of postponing the Auction. (Compl. ¶ 43.) Instead, Plaintiff waited until July 22 to file this matter, after many facets of the Auction process had already begun (see Weinstein Decl. ¶ 7), and just two business days before bidding officially begins. ICANN and the Court are both therefore forced to rush into this matter,

ICANN and the Court are both therefore forced to rush into this matter, which Plaintiff could have commenced weeks earlier. Because the emergency Plaintiff invokes is entirely of Plaintiff's own making, the relief must be denied. *See, e.g., Carnero v. Wash. Mut.*, No. C 09-5330 JF (RS), 2009 U.S. Dist. LEXIS 123532, at *4 (N.D. Cal. Dec. 30, 2009) ("Plaintiffs would have had to receive notice of any sale some time ago; accordingly, the 'emergency' nature of their application appears to be of their own making.").

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B. PLAINTIFF DOES NOT MEET THE REQUIREMENTS FOR THE ISSUANCE OF A TEMPORARY RESTRAINING ORDER.

1. Plaintiff Is Unlikely To Succeed On The Merits Of Its Claims.

Plaintiff is not likely to succeed on the merits of its claims. Each of Plaintiff's causes of action is completely dependent on the assertion that there was a change to Nu Dotco's ownership or management that required ICANN to halt the Auction. The evidence submitted by ICANN with this Opposition—in particular, the sworn declarations of Nu Dotco's officers—demonstrate that Plaintiff's assertion is false and that ICANN reached the correct conclusion in finding no basis to delay the Auction. For instance, Nu Dotco's CFO, Mr. Rasco, has again confirmed, now under penalty of perjury, that "[t]here have been no changes or amendments made to Nu Dotco's management since the time that Nu Dotco submitted its .WEB application to ICANN" and that "[t]here have been no changes or amendments made to Nu Dotco's membership, nor has any transfer of membership otherwise occurred, since the time that Nu Dotco submitted its application to ICANN." (Rasco Decl. ¶¶ 6, 8.) Nu Dotco's COO, Mr. Bezsonoff, confirms the same in his declaration and explains that even though he is employed by another company currently, he is still performing his duties as an officer of Nu Dotco while they await resolution of the .WEB Contention Set. (Bezsonoff Decl. ¶¶ 5-6, 8-9.) Finally, Mr. Rasco explains in his declaration that the single email Plaintiff relies upon to support its claims was taken completely out of context and in no way communicated a change of ownership or management at Nu Dotco because there was no such change. (Rasco Decl. ¶¶ 11-15.)

Because there is no evidence justifying postponement of the Auction, each of Plaintiff's claims fail. And each claim is further deficient for the following reasons.

(a) Plaintiff Is Unlikely To Succeed On The Merits Of The Contract Claim.

Plaintiff's breach of contract claim alleges that ICANN did not fulfill its

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obligations set forth in the Bylaws, Articles or Guidebook in two ways, yet Plaintiff will not succeed on the merits of either. (Compl. ¶¶ 54-63.)

First, Plaintiff alleges that ICANN breached its commitments under the Bylaws to operate in a transparent, expedient, neutral and prompt manner. (Compl. ¶ 60.) To start, the only contractual relationship between ICANN and Plaintiff is by virtue of its status as an applicant for .WEB; Plaintiff does not cite any reasoning or authority that suggests the terms of ICANN's Bylaws are incorporated into the contractual relationship between Plaintiffs and ICANN. See Klein v. Chevron *U.S.A.*, *Inc.*, 202 Cal. App. 4th 1342, 1384 (2012) (courts "must determine whether the alleged agreement is 'reasonably susceptible' to the meaning ascribed to it in the complaint" for breach of contract claims) (citation omitted); Republic Bank v. Marine Nat'l Bank, 45 Cal. App. 4th 919, 923 (1996) ("A secondary document becomes part of a contract as though recited verbatim when it is incorporated into the contract by reference provided that the terms of the incorporated document are readily available to the other party.") (emphasis added and citation omitted). Indeed, this Court has considered this precise issue in connection with another case filed by a disappointed applicant against ICANN, and held that ICANN is only bound by the contractual obligations set forth in the application documents to which ICANN agreed to be bound, not other extraneous materials. See Image Online Design, Inc. v. Internet Corp. for Assigned Names & Nos., No. CV 12-08968 DDP (JCx), 2013 U.S. Dist. LEXIS 16896, at *9, 11 (C.D. Cal. Feb. 7, 2013) (dismissing breach of contract claim because the contract's "provisions give ICANN no responsibilities with respect to [the plaintiff's new gTLD] Application beyond its initial consideration of the Application . . . [the applicant] has pointed to no contract terms that ICANN has breached.") (Pregerson, J.).

Moreover, ICANN did *not* breach any of the cited Bylaws. As discussed above, and as is replete in the evidence, ICANN engaged in a thorough and transparent investigation of Plaintiff's claims about Nu Dotco's ownership or

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management. Through multiple steps, ICANN staff verified that this claim was factually inaccurate, and transparently informed Plaintiff of the results of its investigation in its July 13, 2016 letter. (Compl. ¶ 43.) In addition, ICANN's Ombudsman investigated Plaintiff's claims and found there was no support for them. (Willett Decl. ¶¶ 11, 17, 19, 21.) Finally, ICANN's BGC independently evaluated Plaintiff's assertions and concluded that there was no evidence showing that postponement was necessary. (Zecchini Decl., Ex. I.) And, tellingly, each of these separate findings have been confirmed by the declarations of Nu Dotco executives stating, under penalty of perjury, that no ownership or management change has occurred. (See generally Rasco Decl.; Bezsonoff Decl.) As to the second portion of Plaintiff's breach of contract claim, Plaintiff alleges that "ICANN also promised that a contention set would only proceed to auction where all active applications in the contention set have 'no pending ICANN Accountability Mechanisms'." (Compl. ¶ 61.) This argument ignores the plain text of the Auction Rules. All applicants agreed to the terms of the Guidebook when they applied, and Plaintiff has recently signed a Bidder's Agreement agreeing that the Auction is governed by the Auction Rules. The operative Auction Rules, dated February 24, 2015, state that all "pending ICANN Accountability Mechanisms" must be resolved "prior to the *scheduling* of an Auction." (Zecchini Decl., Ex. J¶ 10 (emphasis added).) Here, the Auction was *scheduled* on April 27, well before Plaintiff invoked any ICANN accountability mechanism. Plaintiff did not lodge a complaint with the Ombudsman until late June, two months after the Auction was scheduled. (Compl. ¶ 40.) Similarly, Plaintiff did not submit a Reconsideration

Request until July 17. (Compl. ¶ 49.) And Plaintiff did not even attempt to initiate a Request for Independent Review until July 22, 2016. (Nevett Decl. ¶ 9.) Thus,

no ICANN accountability mechanisms were pending on April 27, 2016 when the

Auction was scheduled. Indeed, the Auction Rules were designed to, among other

things, prevent exactly this sort of late, unilateral attempt to delay an auction.

1 Finally, Plaintiff's allegation that ICANN was motivated by money to not 2 investigate Plaintiff's claims regarding Nu Dotco because ICANN receives the 3 financial proceeds of all new gTLD auctions (Compl. ¶ 62), is misguided. As a 4 nonprofit, ICANN has no interest in financial gain for its own sake. The plain text 5 of the Guidebook makes clear that ICANN will put all proceeds stemming from 6 new gTLD auctions toward charitable purposes: "Any proceeds from auctions will 7 be reserved and earmarked until the uses of funds are determined. Funds must be 8 used in a manner that supports directly ICANN's Mission and Core Values and also allows ICANN to maintain its not for profit status." (Guidebook § 4.3, n.1.) More 9 10 specifically, the Guidebook provides that "[p]ossible uses of auction funds include formation of a foundation with a clear mission and a transparent way to allocate 11 12 funds to projects that are of interest to the greater Internet community " (*Id*.) 13 As has been widely publicized, the auction proceeds will be utilized in a manner to 14 be determined by the community, which is likely to predominantly include various 15 global charitable purposes, as the Guidebook suggests. These auction proceeds 16 have been reserved until the ICANN Board authorizes a plan for the appropriate use 17 of the funds. (Weinstein Decl. ¶ 7.) The ICANN community has indicated that it 18 wants to create a Cross-Community Working Group to develop proposals for 19 eventual consideration by the ICANN Board. (Weinstein Decl. ¶ 7.) During the 20 ICANN56 Public Meeting, a meeting took place on June 28, 2016 to discuss the 21 formation of that Cross-Community Working Group.³

(b) Plaintiff Is Unlikely To Succeed On The Merits Of The Breach Of Implied Covenant Of Good Faith And Fair Dealing Claim.

Plaintiff's breach of the implied covenant of good faith and fair dealing claim relies on the same allegations asserted in the breach of contract claims—that

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³ See https://icann562016.sched.org/event/7NE0/cross-community-session-charter-for-the-ccwg-on-auction-proceeds?iframe=no&w=i:100;&sidebar=yes&bg=no.

ICANN did not conduct an "adequate investigation" of Nu Dotco and improperly failed to postpone the Auction. (Compl. ¶ 67.) Thus, Plaintiff's breach of the implied covenant claims is as deficient as its breach of contract claim.

(c) Plaintiff Is Unlikely To Succeed On The Merits Of The Negligence Claim.

Plaintiff is on even less firm footing with respect to its negligence claim. "Actionable negligence is traditionally regarded as involving the following: (a) a legal duty to use due care; (b) a breach of such legal duty; (c) the breach as the proximate or legal cause of the resulting injury." *Jackson v. AEG Live, Inc.*, 233 Cal. App. 4th 1156, 1173 (2015) (citation omitted). ICANN, however, owes Plaintiff no legal duty of care, and, in any event, ICANN did not breach any duty owed to Plaintiff.

To start, the economic loss rule bars Plaintiff's negligence claim, because ICANN owes no legal duty to Plaintiff above and beyond its contractual obligations. As the California Supreme Court has recognized, "[t]he economic loss rule requires a [contractual party] to recover in contract for purely economic loss due to disappointed expectations, unless he can demonstrate harm above and beyond a broken contractual promise." *Robinson Helicopter Co. v. Dana Corp.*, 34 Cal. 4th 979, 988 (2004); *In re iPhone Application Litig.*, 844 F. Supp. 2d 1040, 1064 (N.D. Cal. 2012) ("Purely economic damages to a plaintiff which stem from disappointed expectations from a commercial transaction must be addressed through contract law; negligence is not a viable cause of action for such claims."). Plaintiff has not alleged any harm other than purported damages stemming from its contractual relationship with ICANN. The negligence claim must therefore fail as a matter of law. *See In re Sony Gaming Networks & Customer Data Sec. Breach Litig.*, 996 F. Supp. 2d 942, 973 (S.D. Cal. 2014) (granting motion to dismiss negligence claim with prejudice based on economic loss rule).

(d) Plaintiff Is Unlikely To Succeed On The Merits Of The Unfair Competition Claim.

Plaintiff makes allegations under all three prongs of Section 17200. First, Plaintiff claims that ICANN acted in an "unlawful" manner by the including the Covenant Not to Sue in the Guidebook. (Compl. ¶ 77.) Second, Plaintiff alleges that ICANN acted "unfair[ly] when it conducted what Plaintiff views as a "cursory investigation" into Plaintiff's claims about Nu Dotco, and decided based on that investigation not to postpone the Auction. (Compl. ¶ 78.) Third, Plaintiff alleges that ICANN acted in a fraudulent manner when it represented that it would adhere to the terms of its Bylaws and the Auction Rules. (Compl. ¶ 79.) All three claims fail because there is nothing unlawful about the Covenant Not to Sue, as discussed below, ICANN fully investigated Plaintiff's claims regarding Nu Dotco and ICANN's conduct at all times complied with its obligations under its Bylaws and the Guidebook. In addition, Plaintiff has not established standing to assert its Section 17200 claim because Plaintiff has not "lost money or property" because of the alleged violations of the statute, as required. Cal. Bus. & Prof. Code § 17203.

(e) Plaintiff Is Unlikely To Succeed On The Merits Of The Declaratory Relief Claim.

Plaintiff's declaratory relief claim seeks a judicial declaration concerning one and only one matter: "the legality and effect" of the Covenant Not to Sue. Yet for all of the reasons discussed below, the Covenant Not to Sue is fully enforceable. *See generally Commercial Connect v. Internet Corp. for Assigned Names & Nos.*, No. 3:16-cv-00012-JHM, 2016 U.S. Dist. LEXIS 8550 (W.D. Ky. Jan. 26, 2016) (denying an application for emergency injunctive relief seeking to prevent a new gTLD auction from taking place the next day). Moreover, the enforceability of the Covenant Not to Sue has no bearing on whether the Auction should proceed. Even if Plaintiff were successful in challenging the Covenant Not to Sue, Plaintiff has no cause of action against ICANN. In other words, the Auction could and should

proceed while Plaintiff litigates whether it can litigate with ICANN.

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2. <u>Plaintiff Will Not Suffer Irreparable Harm In The Absence Of The Requested Injunctive Relief.</u>

Plaintiff will *not* suffer irreparable harm in the absence of the requested injunctive relief. To start, monetary loss does not comprise irreparable injury for purposes of assessing the propriety of injunctive relief. Amylin Pharms., Inc. v. Eli Lilly & Co., 456 F. App'x 676, 678 (9th Cir. 2011) (affirming denial of preliminary injunction because "harm that is fully compensable through money damages . . . does not support injunctive relief"). Whatever the results of the Auction, any harm Plaintiff might claim to have suffered is purely financial. Indeed, Plaintiff may well win the Auction for .WEB. Should that occur, its only claim would arise from the presence of Nu Dotco in the Auction, possibly raising Plaintiff's winning bid. But the risk that an auction might include a participant subject to later disqualification is already fully addressed in the agreed Auction Rules. In particular, paragraph 62 of the Auction Rules concerns "Effect of Ineligibility of Winner To Sign a Registry Agreement or To Be Delegated the Contention String." It provides mechanisms to address the situation when an auction took place with a participant that is later disqualified. Having agreed to these mechanisms, Plaintiff has no basis to assert that losses from such circumstances are irreparable. To the extent it is concerned about "disclosure of how each of the applicant's [sic] valued .WEB as well as the bidding strategies for each bidder," (Mot. at 28) it has already agreed that such disclosure does not justify cancelling an auction.

Moreover, the results of an auction "could be undone" if a disqualification is discovered even long afterward. (*Cf.* Mot. at 28.) There is no technological barrier that would prevent the transfer of the Registry Agreement for a gTLD from one registry operator to another after the gTLD is contracted or even delegated into the root zone and in operation. (Weinstein Decl. ¶ 15.) In fact, Section 7.5 of the Registry Agreement defines the rules and regulations regarding the process for

transferring a gTLD from one registry operator to another. (Weinstein Decl. ¶ 15.) For that reason as well, Plaintiff cannot demonstrate that it will suffer irreparable harm if the Auction goes forward.

Plaintiff has not shown irreparable harm, and that failure alone serves as a basis to deny the requested relief. *ET Trading, Ltd. v. ClearPlex Direct, LLC*, No. 15-CV-00426-LHK, 2015 U.S. Dist. LEXIS 25894, at *8 (N.D. Cal. Mar. 2, 2015) ("The Court need not address all of the *Winter* factors because the Court finds that Plaintiff has failed to carry its burden of demonstrating that it would be irreparably harmed absent a temporary restraining order").

3. The Balance Of The Equities Weighs Against The Issuance Of Injunctive Relief.

As for the balance of the harms, Plaintiff claims that "ICANN cannot claim any actual harm" were the Auction to be postponed. Not so. If ICANN postpones the Auction with no basis (and there is none here), it would be manifestly unfair to the other applicants that have invested time and money in their applications, and have deposited funds into an escrow account in preparation for the Auction. In addition, should the Auction be cancelled, ICANN would suffer a monetary loss of at least \$10,000, in the form of a fee the Auction provider would charge ICANN, and then pay more fees and invest more administrative expense when the Auction is almost certainly re-scheduled. (*See* Weinstein Decl. ¶ 13.) Others of the scheduled participants, many of which did not join Plaintiff's request to postpone, would also be harmed by delay. They have made large deposits (up to \$2 million each) in anticipation of the auction and have otherwise engaged in significant preparation. (Weinstein Decl. ¶ 7.) In short, a delay in the Auction and resolution of the Contention Set will disrupt the orderly progression of the New gTLD Program.

4. The Public Interest Strongly Favors Denying Plaintiff's Application For A Temporary Restraining Order.

Plaintiff bears the burden of showing that its requested injunctive relief is in

the public interest. *Stormans, Inc. v. Selecky*, 586 F.3d 1109, 1139 (9th Cir. 2009). Indeed, where rules are at play that all relevant parties have relied upon, the public interest weighs in favor of enforcing those rules. *Id.* at 1140. Here, there is no authority in the Guidebook, Auction Rules, elsewhere that requires ICANN to postpone the Auction. Such delay would set a precedent that would upset the orderly expansion of gTLDs. Should the Court award Plaintiff the relief it seeks, any applicant headed to auction could concoct a minor discrepancy it claims exists with respect to another applicant within the same contention set, and seek to rely on this Court's ruling to support postponement of the auction. When such widespread harm could result from the issuance of injunctive relief, affecting public rights as well as those of the parties to the lawsuit, "the court may in the public interest withhold relief until a final determination of the rights of the parties, though the postponement [of the requested relief] may be burdensome to the plaintiff." *Weinberger v. Romero-Barcelo*, 456 U.S. 305, 312 (1982) (citation omitted).

C. THE COVENANT NOT TO SUE BARS THIS LAWSUIT.

Apart from Plaintiff's delay in bring this action and Plaintiff's inability to satisfy the elements required for issuance of the TRO, Plaintiff's claims against ICANN are barred by the Covenant Not to Sue, which Plaintiff acknowledged and Plaintiff's ultimate parent company accepted over 300 times through its subsidiaries. Indeed, as the district court in the Western District of Kentucky recently held under nearly identical circumstances, the Covenant Not to Sue is "clear and comprehensive" and bars claims "aris[ing] out of ICANN's review of [a new gTLD application]" *Commercial Connect*, 2016 U.S. Dist. LEXIS 8550, at *9-10.

A written release extinguishes any claim covered by its terms. *Skrbina v. Fleming Cos.*, 45 Cal. App. 4th 1353, 1366 (1996). Further, "a general release can be completely enforceable and act as a complete bar to all claims (known or unknown at the time of the release) despite protestations by one of the parties that

he did not intend to release certain types of claims." *San Diego Hospice v. Cty. of San Diego*, 31 Cal. App. 4th 1048, 1053 (1995).

Plaintiff recognizes these principles, and argues that the Covenant Not to Sue is unenforceable for one and only one reason: California Civil Code § 1668 ("Section 1668"). (See Mot. at 25, 27.) But Section 1668 only invalidates contracts that "exempt anyone from responsibility for his own fraud, or willful injury to the person or property of another." Cal. Civ. Code § 1668. Courts have interpreted Section 1668's phrase "willful injury to the person or property of another" to mean more than merely intentional conduct (such as breach of the contract), but instead "intentional wrongs." Frittelli, Inc. v. 350 N. Canon Drive, LP, 202 Cal. App. 4th 35, 43 (2011) ("Ordinarily, the statute invalidates contracts that purport to exempt an individual or entity from liability for future intentional wrongs and gross negligence.") (emphasis added and citations omitted).

The most Plaintiff alleges in its Complaint is that ICANN failed to thoroughly investigate Nu Dotco's ownership and management because ICANN preferred the Auction to proceed. (Compl.¶ 68.) But even such wild accusations do not comprise the kind of intentional wrongs covered by Section 1668. Indeed, Food Safety Net Servs. v. Eco Safe Sys. USA, Inc., 209 Cal. App. 4th 1118 (2012), is on point. There, a food-disinfectant equipment manufacturer alleged that a food-safety equipment tester failed to test the equipment using agreed-upon standards, in bad faith, and employed "slovenly procedures which seemed to be slanted towards a preconceived conclusion." Id. at 1125 (citation omitted). Despite these allegations and an invocation of Section 1668, the court held that a limitation of liability clause in the parties' contract was enforceable and barred not only the plaintiff's claim for breach of contract but also plaintiff's "bad faith" claim. Id. at 1125–27, 1130.

In addition, interpreting Section 1668 to invalidate the Covenant Not to Sue runs contrary to the public interest. The Guidebook is not merely a contract

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between two parties. It was adopted through an extensive public comment process to govern the nearly 2,000 applications that ICANN received and was tasked with evaluating—including competing applications for the same gTLD such as those of Plaintiff and Nu Dotco. The Covenant Not to Sue ensures that the processing of these applications does not get ensnared in endless litigation by disappointed applicants. If Plaintiff's argument is accepted, the Covenant Not to Sue could become dead letter—and the important purposes it serves frustrated. Plaintiff argues that the recent, unpublished district court decision in DotConnectAfrica Trust v. ICANN supports its position. (See Mot. at 9 (citing DotConnectAfrica Trust v. Internet Corporation for Assigned Names & Nos., et al., Case No. 2:16-cv-00862-RGK-JC (C.D. Cal. Apr. 12, 2016) ("DCA").) That argument is unavailing for three reasons. First, it cannot be squared with another recent ruling upholding the Covenant Not to Sue, namely *Commercial Connect*, LLC v. Internet Corp. for Assigned Names and Numbers, No. 3:16CV-00012-JHM, 2016 U.S. Dist. LEXIS 8550, at *1 (W.D. Ky. Jan. 26, 2016). In Commercial Connect—which, unlike DCA, involved an effort to enjoin an auction – the court denied a temporary restraining order requested by an applicant for the .SHOP gTLD one day before the auction was to take place. *Id.* at *1, 11. The district court ruled that the Covenant Not to Sue appeared enforceable and for that reason denied the requested injunctive relief. *Id.* at *10-11. That Plaintiff does not cite the case from

21 Kentucky in its TRO is telling; it comprises a well-reasoned, directly on point decision. Second, the district court's ruling in *DCA* was issued at the preliminary

injunction stage, so it is merely the view of one court that there are "serious

questions" as to its enforceability. Third, that very ruling is currently on appeal to

the Ninth Circuit on an expedited basis.

V. PLAINTIFF'S EXPEDITED DISCOVERY REQUEST MUST ALSO BE DENIED.

Plaintiff's request for expedited discovery, from both ICANN and non-

1 parties alike, is unjustifiably onerous and there is no legal basis for the request. 2 Such an extreme demand may only be granted with good cause, which 3 exists only where the need for expedited discovery, in consideration of the 4 administration of justice, outweighs the prejudice to the responding party. 5 Semitool, Inc. v. Tokyo Electron Am., Inc., 208 F.R.D. 273, 276 (N.D. Cal. 2002). 6 Here there is no good cause. To put it simply, whether Nu Dotco changed 7 ownership or management is a yes or no question. After a reasonable investigation, 8 ICANN determined that the answer is no. Now, Nu Dotco's managers have 9 declared the same under penalty of perjury. No discovery could possibly aid the 10 Court in resolving the baseless claims Plaintiff raises here, and the request for 11 expedited discovery should therefore be denied, along with the TRO application. See Dimension Data N. Am., Inc. v. Netstar-1, Inc., 226 F.R.D. 528, 532 (E.D.N.C. 12 13 2005) (denying expedited discovery where requests not narrowly tailored to obtain 14 information relevant to requested preliminary injunction). 15 VI. **CONCLUSION** For the foregoing reasons, Plaintiff's TRO application must be denied. 16 17 Dated: July 25, 2016 JONES DAY 18 By: /s/ Eric P. Enson Eric P. Enson 19 20 Attorneys for Defendant INTERNET CORPORATION FOR 21 ASSIGNED NAMES AND NUMBERS 22 ⁴ Even if the answer were "yes," the ordinary response would be to allow Nu Dotco to amend its application. And even if Nu Dotco had submitted a change request because it had undergone a change of control or ownership, it would not have been disqualified from the auction set to take place on July 27, 2016. (Willett 23 24 Decl. ¶ 11.) In fact, a large number of applications have made a change the 25

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questions pertaining to ownership or control of the applicant, and no application has been disqualified to date over one of these changes. (Willett Decl. ¶ 11.) The Auction Rules also provide that "ICANN reserves the right . . . to postpone a scheduled Auction if a change request by one or more applicants in the Contention Set is pending, but believes that in most instances the Auction should be able to proceed without further delay." (Zecchini Decl., Ex. C ¶ 8 (emphasis added).)